

## Budget Picture Revenue Projections 2025

| Revenue & Income:               | 2023          | 2024       | 2024       | 2025       | Budget    |        |
|---------------------------------|---------------|------------|------------|------------|-----------|--------|
|                                 | <b>Actual</b> | Estimated  | Budget     | Budget     | Variance  | %      |
| Water Sales                     | 65,724,504    | 67,577,028 | 65,804,585 | 66,868,003 | 1,063,418 | 1.62%  |
| Forfeited Discounts-Penalties   | 999,074       | 1,002,242  | 902,200    | 994,800    | 92,600    | 10.26% |
| Rents From Water Property       | 360,644       | 403,543    | 408,700    | 406,100    | -2,600    | -0.64% |
| Other Water Revenue             | 317,408       | 276,820    | 349,400    | 322,965    | -26,435   | -7.57% |
| SUB-TOTAL Operating Revenue     | 67,401,630    | 69,259,633 | 67,464,885 | 68,591,868 | 1,126,983 | 1.67%  |
| Interest Income                 | 4,511,645     | 4,360,786  | 2,060,000  | 2,180,393  | 120,393   | 5.84%  |
| Misc. Non-Operating Income      | 280,079       | 1,514,916  | 2,546,300  | 3,179,790  | 633,490   | 24.88% |
| SUB-TOTAL Non-Operating Income  | 4,791,724     | 5,875,702  | 4,606,300  | 5,360,183  | 753,883   | 16.37% |
| TOTAL Budgeted Revenue & Income | 72,193,354    | 75,135,335 | 72,071,185 | 73,952,051 | 1,880,866 | 2.61%  |



## Northern Kentucky X/ater istrict O & M Expenses by Category

| O&M Type of Activity                   | 2023         | 2024         | 2024         | 2025         | Budget      |        |
|--|--------------|--------------|--------------|--------------|-------------|--------|
|  | Actual       | Estimated    | Budget       | Budget       | Variance    | %      |
| Wages                                  | \$11,182,922 | \$12,218,979 | \$12,725,437 | \$13,592,532 | \$867,095   | 6.81%  |
| Pension & Benefits                     | \$6,280,941  | \$6,899,699  | \$7,882,735  | \$7,610,563  | (\$272,172) | -3.45% |
| <b>Employer Portion of Payroll Tax</b> | \$853,024    | \$924,804    | \$1,022,786  | \$1,075,060  | \$52,274    | 5.11%  |
| Purchased Power                        | \$3,348,684  | \$3,585,657  | \$3,890,215  | \$4,014,728  | \$124,513   | 3.20%  |
| Chemicals                              | \$2,573,907  | \$2,653,769  | \$2,580,745  | \$2,328,342  | (\$252,403) | -9.78% |
| GAC                                    | \$2,043,711  | \$2,209,523  | \$2,179,838  | \$2,191,227  | \$11,389    | 0.52%  |
| Materials & Supplies                   | \$2,615,099  | \$2,875,304  | \$2,828,905  | \$3,021,565  | \$192,660   | 6.81%  |
| Contractual Services                   | \$5,239,038  | \$5,193,413  | \$6,553,981  | \$6,957,812  | \$403,831   | 6.16%  |
| Transportation                         | \$786,062    | \$839,549    | \$805,610    | \$850,610    | \$45,000    | 5.59%  |
| Insurance                              | \$748,414    | \$804,320    | \$841,000    | \$938,430    | \$97,430    | 11.59% |
| Advertising                            | \$3,664      | \$2,240      | \$20,000     | \$20,000     | \$0         | 0.00%  |
| Bad Debt Expense                       | \$779,792    | \$547,878    | \$450,000    | \$500,000    | \$50,000    | 11.11% |
| Miscellaneous                          | \$95,902     | \$77,860     | \$115,280    | \$114,613    | (\$667)     | -0.58% |
| PSC Assess. & Case Write-Off           | \$94,978     | \$97,188     | \$99,600     | \$125,255    | \$25,655    | 25.76% |
| Total                                  | \$36,646,138 | \$38,930,183 | \$41,996,132 | \$43,340,737 | \$1,344,605 | 3.20%  |