

# Budget Picture

## Revenue Projections 2022

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<b>INCOME:</b>	<b>Actual 2020</b>	<b>Estimated 2021</b>	<b>Budget 2021</b>	<b>Budget 2022</b>	<b>Difference</b>	<b>%</b>
Water Sales	59,767,687	58,591,926	56,158,218	56,839,212	680,994	1.21%
Forfeited Discounts-Penalties	237,109	519,165	527,000	825,000	298,000	56.55%
Rents From Water Property	548,933	353,392	380,300	372,700	(7,600)	-2.00%
Other Water Revenue	197,927	293,409	214,340	398,064	183,724	85.72%
<b>SUB-TOTAL Operating Revenue</b>	<b>60,751,656</b>	<b>59,757,891</b>	<b>57,279,858</b>	<b>58,434,976</b>	<b>1,155,118</b>	<b>2.02%</b>
Interest Income	688,108	474,788	384,000	384,000	0	0.00%
Misc. Non-Operating Income	112,631	277,051	132,400	89,100	(43,300)	-32.70%
<b>SUB-TOTAL Non-Operating Income</b>	<b>800,739</b>	<b>751,840</b>	<b>516,400</b>	<b>473,100</b>	<b>-43,300</b>	<b>-8.38%</b>
<b>TOTAL Budgeted Revenue &amp; Income</b>	<b>61,552,395</b>	<b>60,509,731</b>	<b>57,796,258</b>	<b>58,908,076</b>	<b>1,111,818</b>	<b>1.92%</b>

# O & M Expenses by Category

O&M Type of Activity	2020	2021	2022	Variance	Variance %
	Actual	Budgeted	Budgeted		
Wages	\$9,222,495	\$9,765,077	\$10,735,847	\$970,770	9.94%
Pension & Benefits	\$5,326,551	\$6,418,953	\$7,092,898	\$673,945	10.50%
Employer Portion of Payroll Tax	\$651,853	\$755,889	\$866,659	\$110,770	14.65%
Purchased Power	\$2,585,611	\$2,845,735	\$2,770,720	(\$75,015)	-2.64%
Chemicals	\$1,360,152	\$1,473,428	\$1,481,802	\$8,374	0.57%
GAC	\$1,213,159	\$1,451,469	\$1,588,476	\$137,007	9.44%
Materials & Supplies	\$2,413,627	\$2,633,597	\$2,636,522	\$2,925	0.11%
Contractual Services (outside contractors)	\$4,145,954	\$4,749,853	\$5,325,278	\$575,425	12.11%
Transportation	\$506,319	\$571,939	\$594,039	\$22,100	3.86%
Insurance	\$719,772	\$805,836	\$706,100	(\$99,736)	-12.38%
Advertising	\$18,849	\$20,000	\$20,000	\$0	0.00%
Bad Debt Expense	\$355,158	\$475,000	\$400,000	(\$75,000)	-15.79%
Miscellaneous	\$43,453	\$43,750	\$42,625	(\$1,125)	-2.57%
PSC Assess. & Case Write-Off	\$143,598	\$143,000	\$128,800	(\$14,200)	-9.93%
<b>Total</b>	<b>\$28,706,551</b>	<b>\$32,153,526</b>	<b>\$34,389,766</b>	<b>\$2,236,240</b>	<b>6.95%</b>